

## SLEEPING GIANT CAPITAL MISSION

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We empower a new era of leaders to acquire and grow West Michigan businesses. West Michigan is our home.

## COMPANY PROFILE

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- Technical Services:
  - Commercial Equipment, Machinery & Facility Services
  - Building Systems & Infrastructure Services
  - Packaging, Labeling, and Product Handling Services
  - Specialized, Professional, & Environmental Services
- Located in West Michigan
- Growth potential through operational excellence, market expansion, and/or M&A

## FINANCIAL PROFILE

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**\$7M - \$30M**

in annual revenue

**\$1.5M - \$8M**

in annual EBITDA

## EXECUTIVE PROFILE PHIL BOWMAN

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Phil is a seasoned leader with nearly 25 years of experience and a passion for acquiring and growing companies in the technical services space. With a strong engineering background, he has delivered profitable results for multiple Fortune 500 companies across diverse industries, supporting businesses generating over \$500M in annual revenue. Most recently, Phil led North American field service operations for Bosch Automotive Service Solutions, managing teams of up to 16 professionals, a contracted tech support call center, and a network of more than 200 authorized service providers. Drawing on broad cross-industry experience in engineering and product marketing, Phil also brings M&A and business integration expertise from Bosch and the HVAC sector, complemented by impactful roles at Newell Brands and in the office furniture industry.

Phil is a Western Michigan University graduate with a BS in Industrial Engineering. He and his wife, Beth, have deep roots in West Michigan, having lived in Kalamazoo and Holland for many years while raising their five children. Outside of work, the Bowmans are active in their local church, enjoy the outdoors and rarely turn down a competitive driveway basketball game.